



TANSIQ-AR

National Vision Fulfilment

Tansiq-AR Ltd Business Proposition

Cohesion Coordination Collaboration

Introduction

Long term National Transformation, economic diversification and modernisation involves a large number of critical initiatives across and driven by the Ministries within Government. At the same time, Government services, processes and operating models are also being transformed and joined up to modernise the Government itself in rendering the delivery of National and Citizen services more efficient and sustainable and enabled by joined up, integrated digital technology platforms.

Government is the critical enabler for the changes to be implemented but Government alone cannot deliver all the desired outcomes of a future National Vision. Partnerships with other Nations and Private Sector and Third-Party specialist Partners are required across all Vision National Priorities. The coordinated combination of all these working in complete collaboration will deliver the desired outcomes of the Vision.

Each National Priority within a National Vision has numerous transformative initiatives with clear outcomes articulated and metrics and measures in place to gauge the progress and impact of the changes they are delivering across time. There will also exist logically ordered time plans for each of the initiatives along with a pre-determined scope of work directly relating to the outcomes of each initiative. The plans for each initiative should roll up to and be an intrinsic part of the overarching National Vision Masterplan which itself will map directly to the National Priorities within the Vision. All initiatives and plans will be set within a Vision or Transformation Governance Framework that provides for the control and monitoring of implementation and provides the necessary reports and dashboards for Ministers and stakeholders. This gives clarity and audit of progress, risk, budgets & finance across the transformation portfolio, enabling scrutiny and focus.

There will be many horizontal dependencies between initiatives within a National Priority and more between initiatives within one National Priority and initiatives in other National Priorities. To ensure the investment in the National Vision and the Vision Priorities is wisely and prudently spent – delivering the maximum positive outcomes – there has to be Cohesion, Coordination and Collaboration across all the moving parts. This is where Tansiq AR can actively play its most valuable role in the delivery of National Vision.

For example: *“Integrating Land, Sea and Air Ports”* within a National Priority *“Economic Diversification & Fiscal Sustainability”*; *“Integrated Economic Clusters”*; *“Development of Regions and Sustainable Cities”* and National Priority *“Environment & Natural Resources”* all require require physical infrastructure for Transport and resources. They also all require secure and resilient technical Infrastructure, Networks; Communications and resilient Power Grids. A common and major interdependency between all of these (and indeed other initiatives) is the provision of secure and capacity future-proofed routes to run power, communications and high-capacity network fibre clusters. Making the provision for these in the physical transport infrastructure plans as opposed to doing them separately will save \$ billions in the cost of this critical National DNA – a foundational element for overall sustainable Economic Diversification.

How - National Vision Portfolio Analysis

Tansiq-AR Partners working alongside the existing National Priority and initiative leadership teams will conduct a detailed analysis of the portfolio of initiatives both in-flight and planned across each of the National Priorities. The outcome of this analysis will be the schedule of interdependencies both within each National Priority and across them and a sense of the points in time from the plans when they occur. This detailed analysis will create a dependency matrix. The matrix will inform an order of what should happen when which in a number of cases will not be as they are currently planned.

The matrix will provide Cohesion between and across all initiatives and be the catalyst for Coordination and Collaboration across the transformation portfolio. What this means is the avoidance of overlaps and gaps across the delivery of the National Vision which would accrue significant wasted investments / costs and critical time delays both within National Priorities and across the National Vision as a whole. An absence of this level of analysis and control would also serve to dilute the required positive impacts of the National Vision desired outcomes.

The need for this level of Cohesion, Coordination and Collaboration and the underlying Governance and controls becomes increasingly critical with the progression of time in the delivery of visionary long-term transformation. This means the earlier this is established in the overall National Vision timeline, the less risk there will be of investment / cost overruns. Additionally, there will be greater certainty of the controlled and timely delivery of National Vision desired outcomes resulting in the successful fulfilment of National Priorities and sustainable economic diversification.

For Nations in the early stages of either developing its Vision for the Future or in the early stages / years of embarking on a National Vision journey, now is the time to engage Tansiq AR to undertake a critical transformation portfolio analysis; create the necessary dependency matrix and through that apply the rigor of Cohesion, Coordination and Collaboration needed to assure the successful delivery of the National Vision. Importantly however is that such analysis, carried out sensitively and correctly, will not result in delays to any existing progress. Rather, it assures and streamlines the delivery of the National Priorities and yields maximum returns on transformation investments in the National Priorities.

Existing Teams & Structures

National Vision is your Vision for your Nation. Delivered by your people for the Nation's sustainable future and the prosperity of future generations.

Tansiq-AR Partners propose to work with and across the existing teams and structures that are responsible for advancing the activities required to implement the National Priorities and initiatives within those. It is clear that the existing resources and leadership are more than capable of driving forward the initiatives required to fulfil the National Vision. As well as bringing their personal professional experience of major Transformation in Government, Infrastructure,



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Economy, Education and Research to the table, our Partners will coach, mentor, support and help your teams deliver your Nation's Vision effectively and efficiently ensuring the highest yield of return on the significant investments made. Through effective Coordination and Cohesion across the initiatives within the National Priorities, Tansiq AR input will drive the delivery of Vision desired outcomes in a timely manner. Further, our skills at creating collaborative environments and actively nurturing and maintaining collaboration between all the initiatives across the dependency matrix and within the Governance set out will significantly ease tensions and create a "One Team" approach to transformation and delivery.

What this means is that our very focused value add input will support the existing teams and structures deliver well and to time whilst safeguarding investment budgets and avoiding any wasted effort. Additionally, this means that Tansiq-AR do not propose to "parachute" hordes of people into the existing structures – which we know would be counter-productive. Our Partners will provide strategic advice, guidance and direction for an optimum time period together with the coaching and mentoring of your teams and leaders. This "professional knowledge exchange" over an agreed period will be of significant value to bringing your National Vision into reality in a fully coordinated fashion and leaving your teams even better equipped to do so without future intervention.

Strategic Advice, Guidance & Direction

The Strategic Advice, Guidance & Direction that we will bring is based on the extensive combined personal and professional experience of our CEO summarised as follows:

Steve Dover FRGS – Chief Executive Officer

Security Cleared to SC Level by the UK Government's vetting process and trusted with Top Secret matters. Also holds the Enhanced Disclosure Certificate from the UK Disclosure & Barring Service.

Steve is a successful Transformation and Change professional who has been at the forefront of formulating and leading major Government initiatives in the UK. These have included the £2.2 billion Welfare Reform programme – Universal Credit; the establishment of the £500 million Criminal Records Bureau and the £285 million Employment & Support Allowance. He has supported Government Ministers and Secretaries of State with strategic advice and guidance into the formulation and implementation of critical Policy to support the UK's journey to its future Vision.

Steve has led pivotal transformations in UK Higher Education and has a deep understanding of this complex sector; its direction and the critical influence it has on upcoming generations of young adults and their career paths. He is the author of two recent papers setting out the future shape of Higher Education and the transformation of Teaching & Learning and how that will shape society and the prosperity and stability of future generations.



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Steve has additionally led complex secure technical Infrastructure & Networks transformations and implementations utilising AI in Cyber Defence capabilities.

Prior to working in UK Government, he led some of the largest and most complex Construction Developments in London and the Middle East – including Oman, Jordan and Iraq - during the 1980s and early 1990s. This provided him with valuable insights into the coordination of future Cityscapes.

Steve has a deep understanding of Arabic Culture and traditions having worked across the Middle East since 1978. He has a particular affiliation with the Sultanate of Oman where he organised and led two major scientific Royal Geographical Society Expeditions in 1998 and 2000 to the remote Hallaniyat Islands off the coast of Dhofar in the south of the Sultanate. He included Students from The Sultan Qaboos University in the expeditions and together they made ground-breaking discoveries in Archaeology, Marine Biology, Cetaceans, Geology and Biology.

His overall life and professional experience has provided him with the insightful personality that is adept at creating collaboration and coordination between many moving parts and people and bringing Vision into reality.

He is married and has 3 children and 5 grandchildren. He is an author, photographer, mixed gas diver and Scuba diving instructor, clay pigeon competition shooting and horse rider and Fellow of the Royal Geographical Society. He is also a voluntary Director and Trustee of the North Warwickshire & South Leicestershire FE College – making a difference for the next generations of Young Adults.

Summary of Achievements:

UK Institute for Government - Worked as part of the cross-government body “The Institute for Government” providing strategic advice, guidance and direction for the delivery of cross-departmental transformation initiatives

The £2.2 billion Universal Credit Programme - Input and advice to Policy and legislation and led the implementation of the UK Government’s flagship Welfare Reform Programme resulting in lowering unemployment levels and “Making Work Pay” as well as overall simplification of the UK benefits system

The £500 million Criminal Records Bureau - Led the implementation of Government Legislation in partnership with the UK Home Office and all 42 UK Police forces ensuring protection of the vulnerable in society

The £350 million London Congestion Charge - Led the implementation of Transport for London scheme resulting in lower pollution levels and funding for the modernisation of London’s transport systems and infrastructure



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The £75 million Child Trust Fund - Led the implementation of UK Government legislation with Her Majesties Revenue & Customs (HMRC) Department to provide starter savings for all UK Children encouraging life-long savings and reduction of poverty levels

The £285 million Employment & Support Allowance (ESA) Benefit - Advice & input to Policy and then led the implementation of UK Government legislation with the Department for Work & Pensions (DWP) for this pivotal benefit focusing on peoples' abilities as opposed to disabilities and matching them to suitable careers and life-long learning opportunities

The £500 million DWP Change Programme - Shaped and led the implementation The UK Government's DWP internal portfolio of operational change to make the Department more effective and efficient. Resulted in over 30% reduction of operational costs year on year

The £150 million UK Government Shared Services Programme - Led the design and outsourcing of all UK Government Department's back-office Finance, Procurement, HR & Payroll services. Saving the taxpayer over £60 million year on year

The £100 million University of Manchester Student Lifecycle Programme; Research Lifecycle Programme and Technology Modernisation Programme - Led of the design and implementation of these critical Higher Education Reform programmes

Higher Education Reform & Modernisation Consultant - Strategic advice guidance and direction for UK Higher Education on transforming core operations and Teaching & Learning

The £60 million Transformation of Infrastructure & Networks - Led the design and implementation of modern transformed secure and resilient Infrastructure & Networks across 3 UK Universities.

Prior to 1999 - Senior Construction & Civils Director successfully delivering over £4 billion of Construction & Civils Programmes from 1982 that included:

- The Queen Alia Heart Institute in Amman – Jordan
- Al Mahmoudiyah City Housing Development - Baghdad
- The Royal Oman Police HQ & Command Centre at Qurm – Muscat
- The Royal Oman Police School of Music at Wattayah – Muscat
- The SOAF Firing Ranges at Izki
- The Broadgate Development in London
- The re-construction of the City of London following the IRA bombings in 1992
- The J P Morgan Bank London HQ



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Additionally voluntarily organised and led 2 Royal Geographical Society (RGS) scientific expeditions to the Hallaniyat Islands in Dhofar – Oman in 1998 and 2000. Included students from The Sultan Qaboos University in Muscat on both of these expeditions.

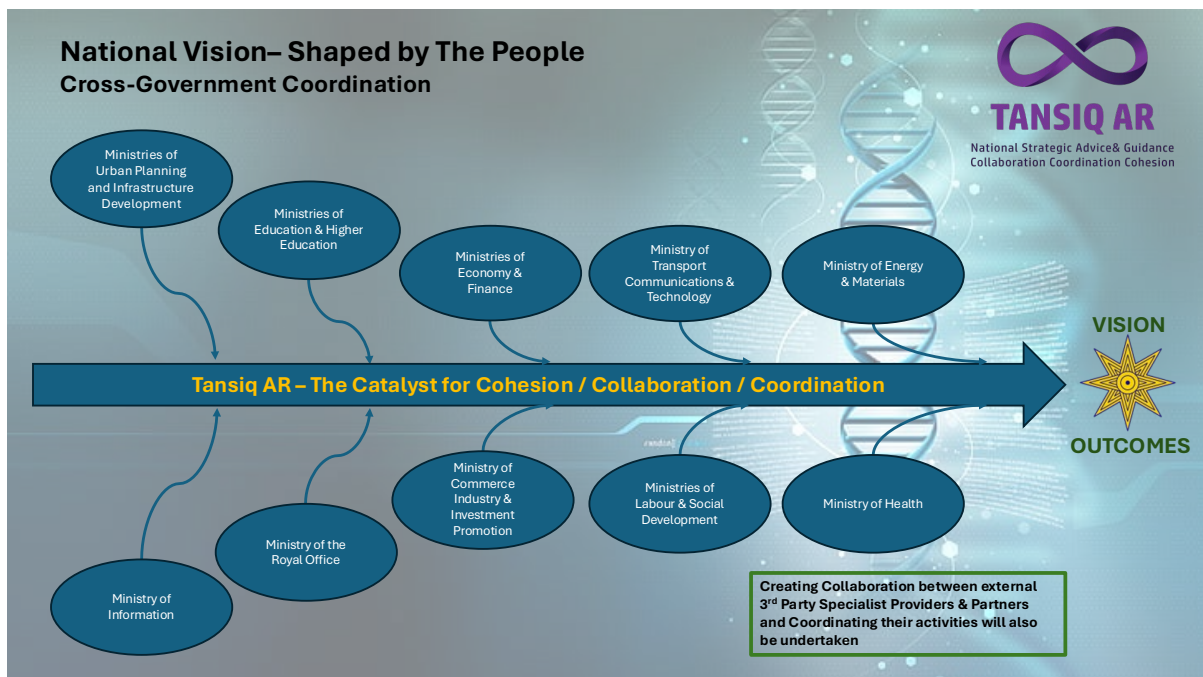
Summary

The Vision for a Nation's future can be fully realised if all the parts act and advance in a coordinated and cohesive manner. Tansiq AR is a consultancy providing hands-on strategic advice, guidance and direction enabling National Vision to be brought into reality.

Tansiq is interpreted in this context as the Arabic word for cohesion, coordination, harmonisation and collaboration. We will bring these attributes to your Nation's Vision for the future to ensure that all the parties involved, whether Government Departments, external specialist Third Party Partners or investors, act in a cohesive and coordinated fashion.

By doing so we are pivotal in the coordination and join up of all the moving parts required against a clear and sequential plan. This avoids individual entities implementing costly initiatives in isolation and wasting significant investment due to a lack of cohesion and collaboration.

Unlike many consultancy organisations, we will be hands-on in our involvement working tirelessly with your teams and Leaders to deliver the desired outcomes of your National Vision. We will take responsibility and accountability for our inputs and ensure your Leaders and teams receive the best and most beneficial advice and support.





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We stand for the following:

- Supporting the your Nation to realise their stable and sustainable future goals and aspirations and doing so in the most economic way without wasting money and investment.
- Providing the Pillars and initiatives of your National Vision with strategic advice, guidance and direction focused on National, Economic and Citizen Centric outcomes.
- Collaboration, Coordination and Cohesion across your Nation’s Government Departments and Growth and Diversification Initiatives.

Costs

The costs for our professional services are based on a Schedule of Rates that reflects a reduction of fees over time depending on the tenure of our appointment. The Schedule of Rates will be provided upon expression of interest and request.

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